

CrowdStrike Exclusive Pricing Program for Members of the County Commissioners Association of Pennsylvania (CCAP)

The Problem

County Governments continue to deal with a threat landscape unlike any we've seen before. They're being targeted in increasingly stealthy and sophisticated cyberattacks from both nation-state and eCrime adversaries. At the same time, they're slowed down by the:

- Inability to hire and retain skilled defenders to protect their networks
- Transition to a world where employees can work from anywhere
- Ongoing initiatives to modernize infrastructure and improve resilience

Combined, these trends lead to massive increases in counties' attack surfaces, which overburdens security teams that are already stretched thin.

The Proof

CrowdStrike Falcon is trusted by

- 80% of states
- 46% of the largest 50 cities
- 54% of the largest 50 counties

CrowdStrike partners in Pennsylvania with

- 49 K12 Schools
- 5 Higher Education Organizations
- 5 PA Counties
- 4 PA Cities

The Solution: CCAP + CrowdStrike Partnership

CrowdStrike's State and Local Government team is proud to announce a partnership with the County Commissioners Association of Pennsylvania (CCAP) that enables County Governments of all sizes with the 24/7 expertise they need to defend against today's most advanced threats at ***volume-discounted pricing***.

Advantages of the program:

- Pre-negotiated price points to speed up procurement
- Provide economies of scale for PA Counties of any size
- Create a lower barrier-to-entry for CCAP members to standardize or pilot CrowdStrike
- Leverage program discounts and keep flexibility to add other CrowdStrike modules a-la-carte

Volume-Discounting Details:

- Only available for members of CCAP
- Pricing discounts are based on a tier of 25k-50k devices
- 36-month term commitment is required, payment terms are flexible
- Bundles and prices are subject to review at the start of every CrowdStrike Fiscal Year (Feb 1)
- Prices listed do not include the cost of Technical Support
- Agreement is limited to the CrowdStrike products listed below*

Product	Description	36 Month Unit Price
Falcon Complete	Bundled software and service to provide 100% remediation on all threats to the endpoint	148.18
Mobile Protection	Detects threats to iOS & Android devices, providing real-time visibility & eliminating blind spots	13.34
Device Control	Ability to incorporate USB Policies on devices to limit data upload and download	2.59
Falcon Spotlight	Vulnerability Management that identifies CVE's and assigns severity of risk based on threat actor tools and focus areas	7.78

- *All prices listed are “not to exceed” in order to encourage competitive pricing from CrowdStrike VARs.

Ready to set up a discovery call with CrowdStrike?
Click here to submit your request: [CrowdStrike Inquiry Form](#)
or contact Mitch Palski, mitchell.palski@crowdstrike.com for more information.