

Technology Fee Structure - Key Talking Points

- ✓ A county team (Berks County, Crawford County, Greene County, McKean County, CCAP) was formed to discuss whether a need exists to develop a CCAP Technology Fee and how that fee structure should look and what components should be included. The team received written feedback from Berks and held two conference calls (7/31, 8/5). There is overwhelming support to develop this fee and related structure. The team worked on developing a summary of the components currently offered and how those services and new services would be offered in the future.
- ✓ The summary and recommendations was presented to the CCAP IT Steering Committee on August 3, 2008. It was agreed that CCAP will need to create a new revenue stream which will ensure viability to provide new technology services for counties & keep up with the changes. The CCAP IT Steering approved this direction and the Core Technology Fee in the draft amount of \$1,100 per county.
- ✓ The purpose of the new program structure is to help counties make every dollar count and to assist county IT departments in staying current with new technology and having access to those technologies through the most cost effective means.
- ✓ Attached is the summary of services. There are three tiers to the platform. The first section shows what will remain free to all county IT Departments and will be called **CCAP Tech Basic**. The second tier is the new **CCAP Tech Core Service Program**. The third tier is a summary of those services considered **CCAP Tech add-ons** to the Core.
- ✓ Ready for Jan 1, 2009. Counties will want to consider adding appropriate fees to the county budget.
- ✓ The Core fee should be a county member license fee (not based on county size or class). The tentative amount is **\$1,100**.
- ✓ What are the **benefits** to having this tiered fee approach?
 - This fee will allow County Members the options to enroll in selective programs to gain efficiencies in costs and operations
 - This fee will enable economy of scale
 - This fee will provide various counties access to some services and programs they otherwise could not justify or afford.
- ✓ A new staff person will be hired to handle the CCAP Core Service Program. There may be times, however, where it makes the most economical and pragmatic sense to outsource a particular component of a service. The basic fee will enable CCAP to do that.
- ✓ CCAP is prepared and is in the process of making significant infrastructure improvements to address future growth in the services area (increased bandwidth, increased storage capacity, etc.)